

The Entrepreneur's Training Index

Oftentimes as entrepreneurs we don't know what we don't know. The following is a list of topics that small business owners and leaders frequently benefit from being trained on. Each of these topics facilitates growth, efficiency or accountability.

Executive Coach Angela Sasseville, MA will support you in identifying organizational gaps. She'll work with you to create a customized approach that covers the topics that will benefit your organization.

Plotting Your Course

- Defining your Organization's Direction, Mission & Goals
- Structuring your Business for Growth, Scalability & Accountability
- Redefining the Scope of your Role for Sustainability
- Visionaries vs Integrators - Which one are you?

Developing Yourself as a Leader

- Creating a Thriving Culture that Supports High Performance
- Leadership Skills vs Management Skills
- Identifying Your Leadership Style
- Keys to Effective Conflict Management
- Learning to "Delegate to Elevate"™

Processes & Systems

- Strategic Goal Setting Systems that Create Traction
- Adding Efficiency through Standard Operating Processes
- How to Effectively Deploy Processes

Developing Your Team

- The Most Common Team Dysfunctions to Proactively Address
- How to Hire the Right Fit
- Employee Performance Improvement Strategies
- Identifying the 4 Most Common Employee Challenges
- Connecting Organizational Values to Daily Employee Behaviors
- Building/Developing a Leadership Team
- Addressing Business Partner Challenges
- Process for Solving Internal Issues